

ORIGINAL  
FILED  
2009 APR -6 P 2:39  
RICHARD W. WIEKING  
CLERK U.S. DISTRICT COURT  
NORTHERN DISTRICT OF CALIFORNIA

Terry Gross (103878)  
Adam C. Belsky (147800)  
Monique Alonso (127078)  
GROSS BELSKY ALONSO LLP  
180 Montgomery Street, Suite 2200  
San Francisco, California 94104  
Telephone: (415) 544-0200  
Facsimile: (415) 544-0201

Attorneys for Plaintiff GABRIEL KRA  
and the Proposed Class

UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT OF CALIFORNIA

JCS

GABRIEL KRA, on behalf of himself and  
all others similarly situated,

Plaintiff,

v.

NETFLIX, INC. , a Delaware  
corporation; WAL-MART STORES,  
INC., a Delaware corporation; and  
WALMART.COM, USA, LLC, a  
Delaware corporation,

Defendants.

Case No.

**CLASS ACTION COMPLAINT**  
**WITH JURY TRIAL DEMAND**

1 Plaintiff Gabriel Kra ("Plaintiff"), individually and on behalf of the Class described below,  
2 brings this action for treble damages and injunctive relief under Sections 1 and 2 of the Sherman  
3 Antitrust Act of 1890, 15 U.S.C. §§ 1-2, and Sections 4 and 16 of the Clayton Antitrust Act of 1914,  
4 15 U.S.C. §§ 15 and 26, to recover treble damages and the costs of the suit, including reasonable  
5 attorneys' fees, and obtain injunctive relief for the injuries to the Plaintiff and members of the  
6 proposed Class resulting from Defendants' violations of the federal antitrust laws. The allegations  
7 set forth below are based upon personal knowledge with respect to Plaintiff's own acts and  
8 information and belief with respect to all other matters.

### 9 INTRODUCTION

10 1. On or about May 19, 2005, Netflix, Inc. ("Netflix") Wal-Mart Stores, Inc. (Wal-Mart  
11 Stores") and Walmart.com, USA, LLC ("Walmart.com"), a wholly owned subsidiary of Wal-Mart  
12 Stores, ("Defendants") entered into an agreement to divide the markets for the sales and online  
13 rentals of Digital Video Discs ("DVDs") in the United States ("Market Allocation Agreement") with  
14 the purpose and effect of monopolizing and unreasonably restraining trade in at least the online DVD  
15 rental market.

16 2. The meetings that led to the Market Allocation Agreement began a few months  
17 earlier, in January 2005, when Reed Hastings ("Hastings"), the Chief Executive Officer of Netflix,  
18 and John Fleming ("Fleming"), then the Chief Executive Officer of Walmart.com, met with each  
19 other to discuss the online DVD rental and DVD sales markets. At the time of their initial meeting  
20 and prior to their entering into the Market Allocation Agreement, Netflix and Walmart.com were  
21 direct competitors in renting DVDs online and each of the Defendants were potential competitors  
22 in selling new DVDs to consumers. By May 19, 2005, however, Netflix, Wal-Mart Stores and  
23 Walmart.com had entered into an agreement by which Walmart.com would stop competing with  
24 Netflix in the online DVD rental business and Netflix would promote the sales of new DVDs by  
25 Wal-Mart Stores and Walmart.com, and not sell new DVDs in competition with them.

26 3. Defendants' Market Allocation Agreement enabled Netflix to charge its customers  
27 higher subscription prices for the rental of DVDs than it otherwise could have. Since the time the  
28 Defendants entered into the Market Allocation Agreement, neither Wal-Mart Stores nor

1 Walmart.com has rented DVDs online and Netflix has not sold new DVDs. As a result of their  
2 contract, combination and conspiracy, as well as Netflix's unlawfully acquired and maintained  
3 market and monopoly power, Netflix overcharged Plaintiff, and millions of other similarly situated  
4 consumers. Netflix continues to do so.

5 4. As alleged below, this case is brought as a class action on behalf of all consumers in  
6 the United States who, during the period May 19, 2005, to the present ("Class Period"), paid a  
7 subscription fee to rent DVDs from Netflix ("Class"). Plaintiff and the Class seek redress in the  
8 form of treble damages for violations of the federal antitrust laws and a declaration that the Market  
9 Allocation Agreement is null and void.

#### 10 **JURISDICTION AND VENUE**

11 5. This Court has original jurisdiction over this action pursuant to 28 U.S.C. § 1331  
12 (federal question) and 28 U.S.C. § 1337 (original jurisdiction over any claims arising under any Act  
13 of Congress regulating commerce or protecting trade and commerce against restraints and  
14 monopolies), because the Complaint alleges violations of the Sherman Act, 15 U.S.C. §§ 1 and 2,  
15 and Sections 4 and 16 of the Clayton Act, 15 U.S.C. §§ 15 and 26.

16 6. Venue is proper in this district under 15 U.S.C. §§ 15, 22, and 26, and 28 U.S.C.  
17 § 1391(b) and (c), because during the Class Period Defendants resided, had an agent, transacted  
18 business, maintained offices, or otherwise were found in this district, because a substantial portion  
19 of the affected interstate trade and commerce described herein has been carried out in this district,  
20 and because each Defendant is subject to personal jurisdiction in this district.

#### 21 **INTRADISTRICT ASSIGNMENT**

22 7. Pursuant to Civil L.R. 3-2, this case should be assigned to the San Francisco Division  
23 because a substantial part of the events giving rise to the claims occurred within this division.  
24 Defendant Walmart.com is headquartered in San Mateo County.

#### 25 **THE PARTIES**

26 8. Plaintiff Gabriel Kra is a resident of San Francisco, California. During the Class  
27 Period, Plaintiff subscribed to Netflix and paid subscription fees to rent DVDs for personal use. As  
28 a result of Defendants' unlawful conduct alleged herein, Plaintiff suffered injury.

1           9. Defendant Netflix, Inc. ("Netflix") is a Delaware corporation headquartered at 100  
2 Winchester Circle, Los Gatos, California. Netflix's revenues exceed \$1 billion annually. Through  
3 its website, www.netflix.com, Netflix rents DVDs directly to consumers throughout the United  
4 States. Throughout the Class Period, Netflix has dominated the online DVD rental market,  
5 accounting for approximately 75 percent of all such rentals in the United States.

6           10. Defendant Wal-Mart Stores, Inc. ("Wal-Mart Stores") is a Delaware corporation  
7 headquartered at 702 S.W. Eighth Street, Bentonville, Arkansas. Wal-Mart Stores' revenues exceed  
8 \$300 billion annually, and Wal-Mart Stores is the largest retailer in the United States. Wal-Mart  
9 Stores is also the largest seller of new DVDs in the United States, accounting for over one-third of  
10 all such sales through both its brick-and-mortar stores and online via www.walmart.com. From  
11 2002-2005, Wal-Mart Stores' wholly-owned subsidiary Wal-Mart.com, USA, LLC competed with  
12 Netflix in the online DVD rental market through the Wal-Mart DVD rental service.

13           11. Defendant Walmart.com, USA, LLC ("Walmart.com"), a subsidiary of Wal-Mart  
14 Stores, Inc., is a Delaware company with its headquarters at 7000 Marina Boulevard, Brisbane,  
15 California. Walmart.com is the online component of Wal-Mart Stores. Prior to the conspiracy  
16 alleged herein, Walmart.com was a leading competitor of Netflix in the online DVD rental market  
17 through the Wal-Mart DVD Rentals service. Walmart.com is ranked as the 14th largest online  
18 retailer in the United States and sells DVDs directly to consumers nationwide.

19           12. Certain other persons, firms, corporations and entities, the identities of which plaintiff  
20 is not currently aware of, have participated as co-conspirators with Defendants in the violations and  
21 conspiracies alleged in this complaint. In order to engage in the offenses charged and violations  
22 alleged herein, these co-conspirators have performed acts and made statements in furtherance of the  
23 antitrust violations and conspiracies alleged herein.

24           13. At all relevant times, each Defendant was and is the agent of each of the remaining  
25 Defendants, and in doing the acts alleged herein, was acting within the course and scope of such  
26 agency. Each Defendant ratified and/or authorized the wrongful acts of each of the Defendants.  
27 Defendants, and each of them, are individually sued as participants and as aiders and abettors in the  
28 improper acts, plans, schemes, and transactions that are the subject of this complaint. Defendants,

1 and each of them, have participated as members of the conspiracy or acted with or in furtherance of  
2 it, or aided or assisted in carrying out its purposes alleged in this Complaint, and have performed acts  
3 and made statements in furtherance of the violations and conspiracy.

#### 4 **INTERSTATE TRADE AND COMMERCE**

5 14. The trade and commerce relevant to this action are the sales and rentals of DVDs in  
6 the United States.

7 15. During the Class Period, Plaintiff and members of the Class throughout the United  
8 States purchased and/or rented DVDs directly from Defendants.

9 16. Defendants' conduct has taken place within the flow of, and substantially affected the  
10 interstate commerce of, the United States. Specifically, during the Class Period, Defendants have  
11 sold and/or rented DVDs throughout the United States, involving hundreds of millions or billions  
12 of dollars in interstate commerce, and used the instrumentalities of interstate commerce, including  
13 interstate wires and the U.S. mail, to sell and/or to rent DVDs throughout the United States.

#### 14 **THE PRODUCT MARKET**

15 17. DVDs, as defined herein, refer to Digital Video Discs or Blu-ray Discs containing  
16 commercially recorded entertainment programs for personal viewing. DVDs are the primary  
17 medium by which movies and other recorded entertainment are distributed in the United States.  
18 Revenues on DVDs far exceed those generated from box office receipts. DVDs are also a lucrative  
19 means for the distribution of previously-aired television programming.

20 18. Although Defendants' Market Allocation Agreement is *per se* illegal and requires no  
21 market definition, for any claims that might require a market definition, the relevant market is the  
22 market for the rental of DVDs by online subscription for delivery by mail ("Online DVD Rental  
23 Market").

24 19. In the Online DVD Rental Market, consumers pay a monthly subscription fee to an  
25 online service provider in order to rent DVDs. The Online DVD Rental Market is distinct from the  
26 traditional in-store DVD rental market and the two services are not interchangeable. With traditional  
27 in-store DVD rentals, consumers travel to a retail store, pay for the DVD on a per-DVD basis, and  
28 return the DVD within the allocated time period or incur late fees. Late fees are a large portion of

1 the revenue obtained in the traditional in-store DVD rental market. In contrast, there are no late fees  
2 or due dates in the Online DVD Rental Market.

3 20. Furthermore, in the Online DVD Rental Market, consumers generally pay a monthly  
4 subscription, which is independent from the number of DVDs the consumers actually rent in a  
5 month. In contrast, in other forms of DVD rentals, the consumer usually pays for each individual  
6 DVD rental. The pricing of online rentals is generally nationwide in scope and is not affected by  
7 local in-store prices and competition. Online DVD rental providers also generally offer additional  
8 services, such as movie reviews and customer-specific recommendations.

9 21. The Online DVD Rental Market is also distinct from the market for DVD sales. For  
10 example, the pricing of DVDs for retail sale and online DVD rentals is very different. The pricing  
11 of DVDs for sale at retail stores is based a great deal on the popularity of the DVD. Also, the  
12 motivation of consumers is different in the Online DVD Rental Market from that of consumers in  
13 the market for DVD sales. Purchasers of DVDs have a longer time frame to use the DVD than do  
14 renters of DVDs. DVD rentals are also of no use to consumers who want to give a DVD as a gift  
15 or wish to collect DVDs. In addition, DVDs sold at retail stores often have other distinguishing  
16 characteristics, such as packaging and special features that are not available with rentals. Finally,  
17 whether a DVD is new or used is not an issue in rental, but it is a significant factor in sales. Used  
18 DVDs are sold at a significant discount compared with new DVDs because they are less desirable  
19 to consumers.

20 22. Netflix dominated the Online DVD Rental Market at all times relevant to this  
21 Complaint. Netflix's approximate market share of the Online DVD Rental Market is 75%. As a  
22 result of this market share, Netflix has had, and continues to have, market and monopoly power in  
23 the Online DVD Rental Market.

24 23. Since the consummation of the Market Allocation Agreement, the Online DVD  
25 Rental Market has been virtually comprised of only two firms: Netflix and Blockbuster Online.  
26 Blockbuster Online possesses nearly all of the remaining 25% of the market. A few minor firms  
27 share less than 2% of the market. During fiscal years 2005 through 2007 combined, Netflix earned  
28 nearly \$4 billion in revenues and \$1.3 billion in gross profit from renting DVDs to consumers.

24. There have been no significant market entrants in the more than three years since the announcement of the Market Allocation Agreement.

25. Wal-Mart Stores and its wholly owned subsidiary, Walmart.com, dominate the new DVD sales market. Together they hold an industry leading 40% of the domestic DVD sales market. During fiscal years 2005-2008 combined, they earned revenues in excess of \$25 billion by selling DVDs to consumers. Both Wal-Mart Stores and Walmart.com benefit from the Market Allocation Agreement.

## ANTI-COMPETITIVE CONDUCT

26. In 2004 and 2005, competition in the Online DVD Rental Market was greatly increasing. At that point in time, there were three major competitors: Netflix, Blockbuster Online and Walmart DVD Rentals. Netflix stock price was declining due to the increased competition.

27. In mid-2004, Netflix was charging \$21.99 for its most popular subscription rental plan. Blockbuster Online charged only \$19.99 for a comparable plan when it entered the market in August 2004. By November 2004, Blockbuster Online had reduced its price further to \$17.49. Walmart DVD Rentals similarly reduced its prices during this time from \$18.86 to \$17.36. Faced with this increased competition, Netflix was forced to reduce its subscription plan price to \$17.99 per month.

28. By January 2005, Blockbuster Online had reduced its price to \$14.99. Walmart DVD Rentals had reduced its price to \$12.97.

29. Competition was also increasing in the DVD sales market during this period. Netflix posed a serious threat to the large market share controlled by Wal-Mart Stores and Walmart.com because of its large subscriber base.

30. The meeting between Walmart.com's Chief Executive Officer, John Fleming, and Netflix's Chief Executive Officer Reed Hastings marked the beginning of these competitors' attempts to defeat the greatly increased competition in the Online DVD Rental Market and the market for DVD sales. The meeting occurred after Fleming phoned Hastings and invited him to dinner to discuss their companies' DVD sales and rental businesses. Fleming accepted the invitation and the two met sometime in January 2005. At that meeting and in the coming months, the two

1 reached an Agreement to allocate the DVD sales and rental businesses.

2 31. On a May 5, 2005 Netflix First Quarter Earnings Call with financial analysts,  
3 Hastings made clear the motive for Netflix to conspire with Wal-Mart Stores and Walmart.com:

4 In terms of profitability over the coming years, the key issue is the  
5 number of major competitors. If there are only two major players,  
6 Blockbuster and Netflix, the profitability may be substantial like  
7 other two-firm entertainment markets. If, on the other hand,  
8 Amazon, Wal-Mart, Blockbuster and Netflix are all major competitors  
9 in online rental, then the profits would likely be small.... [T]he likely  
10 Case is [that] online rental becomes a two-firm market over the coming  
11 years.

12 32. On May 19, 2005, shortly after Fleming had been promoted to Chief Marketing  
13 Officer of Wal-Mart Stores, Defendants issued a joint press release that revealed the existence of the  
14 Market Allocation Agreement.

15 33. The news of the Agreement was featured in a number of newspapers and other  
16 publications.

17 34. Under Defendants' Market Allocation Agreement, Wal-Mart Stores and Walmart.com  
18 agreed to exit the Online DVD Rental Market in order to stop competing with Netflix in that market.  
19 In return, Netflix agreed not to enter the new DVD sales market and instead promote the DVD sales  
20 of Wal-Mart Stores and Walmart.com.

21 35. Defendants subsequently followed through on their Agreement. Beginning on May  
22 19, 2005, Walmart.com exited the online rental business and encouraged its subscribers to transfer  
23 to Netflix. Walmart.com prominently placed a link to the Netflix website on its website,  
24 encouraging Walmart.com subscribers to transfer their subscriptions to Netflix. Defendants even  
25 offered Walmart.com subscribers the chance to use their current lower Walmart.com subscription  
26 rates for up to one year if they transferred their subscriptions to Netflix. Netflix, in return,  
27 encouraged its subscribers to buy their DVDs from Wal-Mart Stores and Walmart.com, both online  
28 and in mailings sent to its subscribers.

36. From the time of thirty days after the joint announcement of the Market Allocation  
Agreement, neither Walmart.com nor Wal-Mart Stores has participated in the Online DVD Rental  
Market, nor has Netflix entered the DVD sales market.

37. Defendants' Market Allocation Agreement eliminated Walmart.com from the Online



1 DVD Rental Market, and, thus, eliminated Walmart.com's downward pricing pressure. With  
2 competition reduced, both Blockbuster Online and Netflix quickly increased their prices. In July  
3 2005, Blockbuster Online raised its subscription price from \$14.99 to \$17.99 per month, matching  
4 Netflix's price,

5 38. On August 8, 2005, during Netflix' next Earnings Call, Hastings stated: "[L]ast  
6 quarter we said online rental was shaping up to be a two-player market, and that is indeed what is  
7 happening."

8 39. Absent, the Market Allocation Agreement, Netflix had strong incentives to enter the  
9 DVD sales market and Walmart.com would not have had incentives to exit the Online DVD Rental  
10 Market.

11 **ANTITRUST INJURY TO PLAINTIFF AND THE CLASS**

12 40. Defendants' illegal, anti-competitive Market Allocation Agreement has, among other  
13 things:

- 14 a. eliminated one of the only significant competitors in the Online DVD Rental  
15 Market;
- 16 b. eliminated competition between Defendants;
- 17 c. enabled Netflix to acquire and maintain market and monopoly power in the  
18 Online DVD Rental Market; and
- 19 d. enabled Netflix to implement and maintain monopolistic and supra-  
20 competitive pricing in the Online DVD Rental Market.

21 41. During the Class Period, as a result of the alleged violations of the antitrust laws  
22 described herein, Plaintiff and the Class paid supra-competitive prices for monthly subscription fees  
23 to Netflix, higher than the prices they would have paid in the absence of the illegal contract,  
24 combination or conspiracy.

25 **CLASS ACTION ALLEGATIONS**

26 42. Plaintiff brings this action as a class action pursuant to Federal Rules of Civil  
27 Procedure 23(a), 23 (b)(2) and 23(b)(3), on behalf of the following class (the "Class"):

28 **Any person in the United States who paid a subscription fee to  
Netflix to rent DVDs at any time from at least May 19, 2005 to the**

1           **present.**

2           **The Class specifically excludes Defendants; their officers, directors**  
3           **or employees; their subsidiaries, affiliates, or any other entity over**  
4           **which they have a controlling interest; any co-conspirators; and any**  
5           **affiliate, legal representative, heir, or assign of any Defendant; any**  
6           **federal, state or local governmental entities; any judicial officer**  
7           **presiding over this action and the members of his/her immediate**  
8           **family and the judicial staff; and juror assigned to this action.**

9           43.     The members of the Class are so numerous and geographically dispersed across the  
10           country that joinder of all members of the Class would be impracticable. Due to the nature of the  
11           claims asserted here, Plaintiff believes that members of the Class are located throughout the United  
12           States. The exact number of Class members is unknown to Plaintiff at this time, but Plaintiff  
13           believes that the Class is in the millions and their identities can only be discovered through  
14           inspection of Defendants' records, which are or should be readily available.

15           44.     Plaintiff's claims are typical of the claims of the Class in that Plaintiff and all  
16           members of the Class were damages by the same wrongful conduct of Defendants alleged herein.  
17           Plaintiff and the Class paid a subscription fee to Netflix directly, which was artificially maintained  
18           at non-competitive prices established by the actions of Defendants in connection with the wrongful  
19           conduct alleged herein.

20           45.     Plaintiff will fairly and adequately protect the interests of the Class. The interests of  
21           Plaintiff are coincident with, and not antagonistic to, those of the Class. In addition, Plaintiff is  
22           represented by counsel who is experienced and competent in the prosecution of complex class action  
23           antitrust litigation.

24           46.     Numerous questions of law and fact that are common to the Class arise from  
25           Defendants' anti-competitive conduct. Among those common questions of law and fact are:

- 26           a.     Whether Defendants engaged in a contract, combination or conspiracy among  
27           themselves and/or their co-conspirators to allocate markets;
- 28           b.     Whether Defendants unreasonably restrained trade in the Online DVD Rental  
29           Market;
- 30           c.     Whether Defendants intended for Netflix to monopolize the Online DVD  
31           Rental Market;

- 1 d. Whether the alleged contract, combination and conspiracy violated Section  
2 1 of the Sherman Act;
- 3 e. Whether the alleged contract, combination and conspiracy violated Section  
4 2 of the Sherman Act;
- 5 f. Whether Defendants have acted or refused to act on grounds generally  
6 applicable to the Class;
- 7 g. Whether Defendants' conduct caused Netflix subscription fees to be higher  
8 than they otherwise would have been and thereby caused injury to the  
9 Plaintiff and other members of the Class; and
- 10 h. What is the appropriate measure of damages sustained by Plaintiff and other  
11 members of the Class.
- 12 47. These common questions of law and fact are common to the Class, and predominate  
13 over any other questions affecting only individual Class members.
- 14 48. This class action is superior to the alternatives, if any, for the fair and efficient  
15 adjudication of this controversy.
- 16 49. Prosecution of separate actions by individual Class members would create the risk  
17 of inconsistent or varying adjudications, establishing incompatible standards of conduct for the  
18 Defendants.
- 19 50. Injunctive relief is appropriate as to the Class as a whole because Defendants have  
20 acted or refused to act on grounds generally applicable to the Class.

21 **FIRST CAUSE OF ACTION**

22 **Illegal Market Allocation In Restraint of Trade**  
23 **In Violation of the Sherman Act, 15 U.S.C. § 1**  
**(Against All Defendants)**

- 24 51. Plaintiff re-alleges and incorporates by reference each and every allegation set forth  
25 in paragraphs 1-50 above as though fully set forth in this cause of action.
- 26 52. Defendants have entered into a *per se* illegal Market Allocation Agreement in  
27 violation of Section 1 of the Sherman Antitrust Act, 15 U.S.C. § 1. Even if evaluated under the rule  
28 of reason, the Agreement is an unreasonable restraint of trade in violation of Section 1 of the Sherman

1 Antitrust Act, 15 U.S.C. § 1.

2 53. Up until the time of the Agreement, Netflix and Walmart.com were competitors in  
3 the Online DVD Rental Market. In addition, Netflix was a potential competitor to Wal-Mart Stores  
4 and Walmart.com in the new DVD sales market. Netflix had the means and economic incentive to  
5 sell new DVDs in the absence of the Agreement.

6 54. Defendants shared a conscious commitment to a scheme designed to achieve the  
7 unlawful objective of dividing the markets for online DVD rentals and new DVD sales. The  
8 Agreement allocated the Online DVD Rental Market to Netflix, with Wal-Mart Stores and  
9 Walmart.com agreeing not to compete in that market. The Agreement also allocated new DVD sales  
10 to Wal-Mart Stores and Walmart.com, with Netflix agreeing not to sell new DVDs. Netflix also  
11 agreed to provide valuable promotional services for Wal-Mart Stores and Walmart.com. By doing  
12 so, Netflix provided significant consideration to Wal-Mart Stores and Walmart.com for their  
13 agreement to withdraw from, and not to compete in, the Online DVD Rental Market.

14 55. The Agreement created significant anti-competitive effects with no corresponding  
15 pro-competitive benefits. It eliminated competition in the relevant market, raising prices paid by  
16 customers. To the extent that there are any pro-competitive benefits at all resulting from the  
17 Agreement, they do not outweigh the Agreement's anti-competitive effects. Any pro-competitive  
18 effects could have been achieved by less restrictive means.

19 56. As a result of this violation of the law, Netflix's subscription prices charged to, and  
20 paid by, Plaintiff and the Class are, and have been, higher than they otherwise would have been.

21 57. As a direct and proximate result of Defendants' wrongful acts, Plaintiff and the Class  
22 have been injured in their business and property in an amount according to proof at trial, and are  
23 entitled to treble damages from Defendants pursuant to 15 U.S.C. § 15.

24 58. Plaintiff is informed and believes, and thereon alleges, that, Defendants, unless  
25 restrained, will continue with their conspiracy alleged above.

26 **COUNT TWO**  
27 **SHERMAN ACT SECTION 2 (15 U.S.C. § 2)**  
28 **Monopolization of Online DVD Rental Market**  
**(Against Netflix)**

59. Plaintiff incorporates and re-alleges the allegations set forth in paragraphs 1-58 above,

1 as if fully set forth herein.

2 60. Section 2 of the Sherman Act, 15 U.S.C. § 2, prohibits the willful monopolization of  
3 any part of the trade or commerce among the states.

4 61. Netflix has monopoly power in the Online DVD Rental Market.

5 62. Netflix has willfully acquired and maintained its monopoly power in the Online DVD  
6 Rental Market by its acts and practices described herein, including by executing, implementing, and  
7 otherwise complying with the Agreement, in violation of Section 2 of the Sherman Act, 15 U.S.C.  
8 § 2.

9 63. As a result of the unlawful conduct alleged herein, Netflix's subscription prices  
10 charged to, and paid by, Plaintiff and the Class are, and have been, higher than they otherwise would  
11 have been.

12 **COUNT THREE**  
13 **SHERMAN ACT SECTION 2 (15 U.S.C. § 2)**  
14 **Attempt to Monopolize Online DVD Rental Market**  
**(Against Netflix)**

15 64. Plaintiff incorporates and re-alleges the allegations set forth set forth in paragraphs  
16 1-63 above, as if fully set forth herein.

17 65. If Netflix does not already have monopoly power, then Netflix has a dangerous  
18 probability of success in achieving monopoly power in the Online DVD Rental Market.

19 66. With the specific intent to achieve a monopoly, Netflix, by its acts and practices  
20 described herein, including by executing, implementing, and otherwise complying with the  
21 Agreement, has attempted to monopolize the Online DVD Rental Market, in violation of Section 2  
22 of the Sherman Act, 15 U.S.C. § 2.

23 67. As a result of this violation of the law, Netflix's subscription prices charged to, and  
24 paid by, Plaintiff and the Class are, and have been, higher than they otherwise would have been.

25 **COUNT FOUR**  
26 **SHERMAN ACT SECTION TWO (15 U.S.C. § 2)**  
27 **Conspiracy to Monopolize Online DVD Rental Market**  
28 **(Against All Defendants)**

68. Plaintiff incorporates and re-alleges the allegations set forth set forth in paragraphs

1-67 above as if fully set forth herein.

69. Defendants shared a conscious commitment to a common scheme designed to achieve the unlawful objective of the monopolization of the Online DVD Rental Market. Prior to and at the time of the Agreement, Netflix and Walmart.com were actual competitors in the Online DVD Rental Market. Defendants conspired with the specific intent, knowledge and purpose that their anti-competitive Agreement would result in Netflix wilfully acquiring and maintaining a monopoly in the Online DVD Rental Market. Wal-Mart Stores and Walmart.com knew that the natural and probably consequence of the Agreement would be the monopolization of the relevant market by Netflix. Defendants have committed over acts in furtherance of their conspiracy, including entering into, complying with, and implementing the Agreement, in violation of Section 2 of the Sherman Act, 15 U.S.C. § 2.

70. As a result of this violation of the law, Netflix's subscription prices charged to, and paid by Plaintiff and the Class are, and have been, higher than they otherwise would have been.

#### **PRAYER FOR RELIEF**

WHEREFORE, plaintiff prays for judgment against defendants, and each of them, as follows:

1. For a declaration that this action is a proper class action under Federal Rules of Civil Procedure, Rule 23(b)(2) and (b)(3), on behalf of the Class as defined herein, and an Order directing that reasonable notice of this action, as provided by Federal Rule of Civil Procedure 23(c)(2), be given to each member of the Class;

2. For a declaration that the unlawful Market Allocation Agreement alleged herein is an unreasonable restraint of trade of commerce in violation of Section 1 of the Sherman Act, 15 U.S.C. § 1;

3. For a declaration that Netflix has unlawfully monopolized the Online DVD Rental Market, or, in the alternative, for a declaration that Netflix has unlawfully attempted to monopolize the Online DVD Rental Market in violation of Section 2 of the Sherman Act, 15 U.S.C. § 2;;

4. For a declaration that the Defendants have unlawfully conspired to monopolize the Online DVD Rental Market in violation of Section 2 of the Sherman Act, 15 U.S.C. § 2;

5. For a preliminary and permanent injunction enjoining Defendants, and all persons

1 acting for, with, by, through, or under them, and each of them from further commission of the  
2 unlawful Market Allocation Agreement alleged herein;

3 6. For damages to plaintiff and the Class, and treble those damages under 15 U.S.C.  
4 § 15;

5 7. For all costs and expenses of suit of plaintiff and the Class, including reasonable  
6 attorney's fees; and

7 8. For such other and further relief as the Court may deem just and proper.

8 Dated: April 6, 2009

9 GROSS BELSKY ALONSO LLP

10  
11 By: 

12 Adam C. Belsky

13 Attorneys for Plaintiff GABRIEL KRA  
14 and the Proposed Class

15 **JURY TRIAL DEMAND**

16 Plaintiff hereby demands a trial by jury.

17 Dated: April 6, 2009

18 GROSS BELSKY ALONSO LLP

19  
20 By: 

21 Adam C. Belsky

22 Attorneys for Plaintiff GABRIEL KRA  
23 and the Proposed Class  
24  
25  
26  
27  
28